



ADVANCED WINDOW, INC.

"YOUR SOURCE FOR WINDOWS"



3/6/17

To Whom it may Concern:

When we decided to add voluntary benefit options we did so by adding Aflac with Scott Nathan and the team at Malden Solutions. We felt that the programs offered a good value to our staff and it did not cost our company anything extra to make the added benefits available. I always saw the television commercials and we have been approached by countless Aflac reps over the years but I finally broke down and explored the options with Scott and am so glad that I did.

We were concerned about the administrative burden and weren't sure the staff would be interested. We first polled employees which did not work well but once we scheduled the meeting for staff to learn about the options we were pleasantly surprised with the results. The enrollment was quick and simple and over half of my staff decided to enroll in at least one benefit! We have improved our benefit package and saved money on our payroll taxes without spending a dime. On top of that, the way it was presented made me look like a hero to my staff. So far we have only put in one claim and it was paid the day after we submitted the form!

I have recommended Aflac, our Agent Scott Nathan, and the team at Malden Solutions to colleagues, friends, and co-workers and have been very happy with my experience up to this point. If you are an employer of business owner and are not offering voluntary benefits, trust me when I say you should. Your employees will love you for it, and if ever it's needed you will be very happy to know you've done everything you can to help your employees.

Sincerely,

Jason Glatt

Vice President

Advanced Window, Inc